



CLOSING TIPS

for the Real Estate Professional

The escrow closing is the final impression your clients receive on the home buying or selling process. Your selection of title company and some up-front planning can alleviate last minute issues that can delay a closing. These tips will help ensure a smooth closing for all parties.

- Confirm your commission amounts and additional payments one week prior closing.
- Avoid last minute concessions because of the lender's 3-day CD disclosure rule prior to closing.
- Work with your escrow team to schedule closing time as soon as possible. Last minute scheduling might not allow you and your clients their preferred time and location.
- If there are special circumstances such as Power of Attorney, seniors, distressed sellers, divorce, separate closings, please alert your escrow officer to these needs.
- Your Cypress Ascendant Services team is here to help you. Please call with any questions or concerns throughout the transaction.



OFFICIAL
TITLE
INSURER